



BASIL READ

Basil Read Civil Engineering (Pty) Ltd
Kwa-Zulu Natal

Co. Reg No. 89/05977/07

[agents for Basil Read (Pty) Ltd
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December 12, 1995

Andrew Hill
Head of Sales, Southern Africa.
FPC-SA

Dear Andy

You requested a letter of my findings regarding our tests of FPC-1, marketed by yourselves. The evaluation of FPC-1 consisted of a total of three separate tests back to back.

Basil Read - Natal Region operates a large fleet consisting of Tipper Trucks, Dozers, Rotavators, Excavators, Scrapers, Graders, Compressors, TLB's, Rollers, Compactors, Haulage trucks, plus a variety of peripherals machines.

The first test involved a total of six Mercedes Benz 2624 tipper trucks performing the same task, the test was to compare a Test Fleet (vehicles using FPC-1) to a Control Fleet (not using FPC-1). After one month of testing, we had obtained sufficient data that substantiate FPC-1 improved our fuel economy by 15.38 percent.

The Second Test was for a duration of one a half months, on our then biggest and busiest sites total fleet in Natal; namely Fairbreeze. We achieved a saving of 7.75 percent. This was confirmed by the Fairbreeze Site Manager, Willie Manders.

The third test was a extension of the second; to prove that FPC-1 has a continuous saving over prolonged usages. The test was for a further six weeks and an average saving of 7.41 percent was achieved for the period. This was substantiated by the computer output data results.

During the entire total testing period, we were encouraged by the fact that no test fleet engine had to be overhauled or experienced engine failure which is most unusual. The relevant Fleet's Oil Analysis is evidence to this.

I recommend FPC-SA and their product, FPC-1, to all companies interested in improving their industrial fleet's performance and expenditure.

Sincerely,

S. Spies
Area Manager - Plant and Workshops (Natal)